

TOWN OF FENWICK ISLAND
BID PROPOSAL FORM

Please read and execute the **BID PROPOSAL FORM**.

By signing below, I hereby acknowledge that I have read the Instructions to Bidders, Special Conditions / Scope of Work, and Specifications for the provision of the Beach Service and propose to furnish the Beach Service in accordance with the following specifications as follows:

Obligations of Concessionaire in performing the work for which this proposal is submitted:

- Maintain and keep in force such insurance as will protect Concessionaire from claims under Workers' Compensation Acts and also such other insurance as will protect the Concessionaire and the Town from claims for damages for personal injuries, including death, which may arise in connection with Concessionaire's work.
- Furnish the Town of Fenwick Island with certificates evidencing Workers' Compensation Insurance and comprehensive general liability insurance, with companies and amounts as approved by the Town. Such comprehensive general liability insurance will include, but not be limited to: (1) bodily injury liability, (2) property damage liability that specifically provides for insurance on underground hazards, and (3) liability for products/completed operations.

The following minimum general liability insurance must be maintained for the performance of the work for which this proposal is being made:

Bodily Injury and Property Damage Liability: Combined Single Limit	Limit - \$1,000,000 /
Products and Completed Single Operations: Combined Single Limit	Limit - \$1,000,000 /

- Concessionaire will give the Town of Fenwick Island ten (10) days' notice if any of the insurance evidenced by the certificates submitted with this proposal or pertaining thereto is reduced or terminated.
- Certificates of Insurance are to be furnished with this proposal.
- Concessionaire agrees to be solely responsible for his/her employees' safety while working for the Town. The Town reserves the right to inspect for safety violations of the Occupational Safety and Health Act of 1970 and subsequent amendment; and if found in violation, the work will cease until the necessary corrections are made.
- Concessionaire agrees to hold the Town harmless from any and all liabilities arising out of any accidents or injuries while performing work for the Town.

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- Concessionaire will maintain Liability and Workers' Compensation Insurance policies with the amount approved by the Town.

The Concessionaire will submit the following Bid for Beach Service:

\$ _____

- Proposals must be accompanied by a certified or cashier's check made payable to the Town of Fenwick Island in the sum of ten percent (10%) of the annual bid price. The successful bidder's ten percent (10%) will be retained and applied toward the annual license fee.
- The first payment of one half of the amount bid, less the 10% submitted during the Bid process, for each year is payable to the Town of Fenwick Island on June 14, 2021, by 4:00 p.m. The remaining amount is due on July 26, 2021, by 4:00 p.m.
- Concessionaire agrees to furnish labor and equipment complete in accordance with the above provisions and specifications for the sums indicated. Proposals may be withdrawn by Concessionaire if not accepted by the Town within thirty (30) days. Upon Notice of an Award, the Concessionaire will commence work on Saturday, May 29, 2021, at 10:00 a.m. through Sunday, September 12, 2021, at 5:00 p.m., subject to supervision and inspection by the Town Manager.
- The Contract entered into between the Town and the Concessionaire (should the Concessionaire be the successful Bidder) may NOT be assigned to any third-party Concessionaire.

Concessionaire Signature

Date

Print Name

Title

Company

Mailing Address

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E-mail

Acknowledgment of all Addenda (if any)

TOWN OF FENWICK ISLAND
PREQUALIFICATION APPLICATION
BEACH SERVICE

FAILURE TO COMPLETE THIS FORM OR ANY PORTION THEREOF MAY RESULT IN THE BID BEING DEEMED INCOMPLETE AND, ACCORDINGLY, YOUR BID MAY BE REJECTED.

In completing the informational questions below, if additional spacing is needed, attachments to this form are acceptable, provided the additional information is identified by question number and the attachment is stapled hereto. The form may be modified to insert answers, but all questions and requested information must be completed and unchanged.

BIDDER'S ORGANIZATIONAL STATUS (check one):

- | | |
|--------------------------------------|--|
| <input type="checkbox"/> CORPORATION | <input type="checkbox"/> INDIVIDUAL |
| <input type="checkbox"/> PARTNERSHIP | <input type="checkbox"/> OTHER (SPECIFY) |

Name of Organization (or individual) _____

Business Address _____

City _____ State _____ Zip Code _____

Name of Contact _____ Business Phone _____

Organized Date _____ Business Purpose _____

Present Employment _____

If a Corporation: List below the names and addresses of corporate officers and amount of stock owned by each, either legally or equitably. Also, indicate where incorporated and if qualified to do business in the State of Delaware.

If a Partnership, Individual, or other non-corporate entity: List below the names and addresses of all persons having any financial interest in the organization.

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EXPERIENCE QUESTIONNAIRE

1. List chronologically other similar businesses presently operated by the organization, or by persons having management control of the operation. Include addresses.
2. State the experience, qualifications, and background of all persons having management control of the organization in a similar business.
3. Will you be engaged in any other business or employment in addition to that for which you are bidding? If so, state the nature and location.
4. Have you examined the Town of Fenwick Island Beach and existing facilities to be furnished by the Town?
5. For your record keeping:
 - a. Will you use a public accountant?
 - b. If not, who will keep your records?
 - c. Will you use a general ledger?
 - d. If not, explain your bookkeeping system.
6. Give a description in detail of your plan of operation:
 - a. Personnel:
 1. List full-time employees, position titles, and average number of hours per position.
 2. List part-time employees, position titles, and average number of hours per position.
 3. List name (if known), experience, and qualifications of your proposed manager.
 - b. List below any items you will offer for rent (chairs, umbrellas, boogie boards, etc.), including size, approximate quantities, and approximate initial rental prices (attach additional sheets if necessary).

- c. List below any other item(s) or service(s) you will offer not covered above.
- d. Describe below how you will market the Beach Service.
- e. Explain the organization's experience in and plans for ensuring: quality customer service, cleanliness of facilities and equipment, and maintenance of facilities and equipment. Include examples and a preventive maintenance plan, if applicable.
- f. List any training the organization's employees receive relative to the jobs they perform and the clientele they serve.

7. Have you ever been bonded?

Have you ever been refused a bond?

Please name bonding company that has written a surety bond for you.

<u>Name of Bonding Company</u>	<u>Address</u>	<u>Amount</u>
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Name of company (or bank) that will write a surety bond (or letter of credit) for you.

8. List two (2) credit references:

<u>Name</u>	<u>Address</u>	<u>Phone Number</u>
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9. List two (2) professional references:

<u>Name</u>	<u>Address</u>	<u>Phone Number</u>
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10. Liens, Suits, Judgments, Defaults, and Contingent Liabilities.

- a. Have you (or any corporation, partnership, or other entity under your control) every been adjudicated as bankrupt?
 - b. Have you (or any corporation, partnership, or other entity under your control) every failed to fulfill the requirements of a lease or contract?
 - c. Are there and judgments, suits, or claims (civil or criminal) pending against you (or any corporation, partnership, or any other entity under your control)?
 - d. Are you (or any corporation, partnership, or other entity under your control) acting as endorser for others on their notes or accounts? (If answer is yes, you must include this amount as a contingent liability on your financial statement).
 - e. Explain fully any affirmative answers to Question 10.
11. You may, if you desire, provide a narrative that would include anything you feel might assist the Town of Fenwick Island in evaluating your experience, finances, or plan of operation.

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The subscriber of this questionnaire guarantees the truth and accuracy of all statements and of all answers to questions herein made. The Town of Fenwick Island is authorized to make any inquiries deemed necessary to verify the accuracy of the information herein, including but not limited to, procuring consumer reports from consumer reporting agencies, obtaining a criminal background check, obtaining credit information from financial institutions and extenders of credit, present and past employers and references.

Signature of Bidder

State of _____
County of _____

Personally appeared before me the above _____
who swore to the truth of the above statement and subscribed to it before me a Notary Public this
_____ day of _____, 20 ____.

Notary Public

My Commission Expires: _____