
State Line Beach Contract

From Joann Sykes <joannsykes@hotmail.com>

Date Thu 7/17/2025 12:10 PM

To Erin Ellinger <eellinger@fenwickisland-de.gov>

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Dear Town of Fenwick Island Officials,

We are writing to formally request the renewal of our contract to operate Go Melvo Snoballs at State Line Beach. Our commitment to serving the community remains strong, and we fully intend to maintain our presence at State Line for the foreseeable future. We would like to propose extending the contract for an additional four years at a rate of \$12,500 annually, which we believe is a fair and sustainable arrangement for both parties. Sales were down last year and remain down so far this summer. Also, scheduled work on the Rt. 54 bridge next summer could be a problem. I'd also like to mention that there have been no complaints or problems since we began at State Line.

Our team primarily consists of local residents who understand our mission of providing great service. We have a very clean operation (no noise and solar power) and get overwhelming community support which creates for an overall great atmosphere at our beach trailers. We are proud to be part of Fenwick Island's vibrant summer scene and look forward to continuing this partnership, providing a popular treat for visitors and residents alike. We appreciate your consideration of our proposal and hope to continue serving the community for many more summers to come.

Respectfully,

Jeff McMahon

President, Go Melvo Snoballs

410.916.1799

<https://www.gomelvosnoballs.com>

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